"Corporate Governance in Issuing Companies of Argentina"

"Recent changes to the CNV's Corporate Governance Code"

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Financial Crisis and Corporate Governance

The financial crisis was caused by several factors such as reduced interest rates, excessive liquidity, high financial margins, ...but also,

- → by weak Corporate Governance practices ¹:
- Lack of Independence, professional qualification and experience of the Directors.
- ☐ Failures in the management of key information in internal communications (Board versus front-line managers) and external communications (savers, minority investors).
- ☐ Inneffectiveness to detect and monitor excessive risk in financial institutions.
- Inconsistency between incentive systems, strategy and sustainability of the business (Mayor reward to higher levels of risk).
- Insufficient independence and objectivity of the auditor oversight bodies and risk rating put into question.

See Grant Kirkpatrick (2010); Corporate Governance and the Financial Crisis. Conclusions and emerging good practices to enhance implementation of the Principles, OECD.



Why was the Code reformed?

- ☐ To update the Principles of Corporate Governance in line with local and international recent experiences.
- To generate a design that facilitates the interpretation of the requirements by the Issuing Companies and the CNV's staff.
- To avoid duplication with issues that are already regulated by the law, as occurred in the previous Code, where nobody would admit not complying with mandatory requirements.
- □ To request the Issuing Companies to specify policies and procedures used to comply with the principles and recommendations.



The Structure of the Code (General Resolution No. 606/12)

- The Code is available in Spanish in CNV's website: http://www.cnv.gob.ar/LeyesyReg/CNV/esp/RGCRGN606-12.htm
- The Code has 9 principles and 22 recommendations or best practices.
- Under each recommendation there are comments that are indications of good practices. They are not exhaustive.
- The Issuing Companies comply with the principle/recommendation or explain the reasons for not doing so.
- The Code is for companies that issue shares and/or bonds.
- There may be grey areas where the analytical skills are important in interpreting the answers, since there could be alternative practices that give way to a recommendation.



General Principles

Principle I. Make transparent the relationship between the Issuing Company, the Economic Group and related parties.

Principle II. Lay the foundations for a solid management and oversight of the Issuing Company.

Principle III. Endorse effective policy of risk identification, measurement, management and disclosure.

Principle IV. Safeguard the integrity of financial information with independent audits.

Principle V. Respect shareholders' rights.

Principle VI. Maintain a direct and responsible link with the Community.

Principle VII. Remunerate fairly and responsibly.

Principle VIII. Promote business ethics.

Principle IX. Deepen the scope of the Code.



PRNCIPLE I. Make transparent the relationship between the Issuing Company, the Economic Group and related parties

- Recommendation I.1: The Management Body must ensure the disclosure of the policy applicable to the relationship of the Issuing Company with the Economic Group as such and its related parties.
- Recommendation I.2: Guarantee the existence of deterrent mechanisms of conflict of interest.
- Recommendation I.3: Prevent insider trading.



PRINCIPLE II. Lay the foundations for a solid management and oversight of the Issuing Company

- □ Recommendation II.1: Make sure that the Management Body assumes the management and supervision of the Company and its strategic guidance.
- Recommendation II.2: Guarantee an effective control of the Issuing Company's management.
- □ Recommendation II.3: Make known the process of evaluation of the Management Body 's performance and its impact.
- Recommendation II.4: The number of external and independent members must constitute a significant proportion of the Issuing Companies´ Management Body .
- □ Recommendation II.5: Ensure the existence of appropriate rules and procedures involved in the selection and nomination of members of the Management Body and front-line managers .
- □ Recommendation II.6: Evaluate the compatibility of the members of the Management Body and / or trustees serving on various Issuing Companies.
- □ Recommendation II.7: Promote the training and development of the members of the Management Body and front-line managers .



PRINCIPLE III. Endorse effective policy of risk identification, measurement, management and disclosure

Recommendation III: The Management Body shall have an comprehensive entrepreneurial risk management policy and monitor its implementation.

PRINCIPLE IV. Safeguarding the integrity of financial information with independent audits

Recommendation IV: Ensure the independence and transparency of the functions entrusted to the Audit Committee and the external auditors.





PRINCIPLE V. Respect shareholders' rights

- Recommendation V.1: Make sure that shareholders have access to the Company's information.
- Recommendation V.2: Promote the active participation of all shareholders.
- Recommendation V.3: Assure equality between share and vote.
- Recommendation V.4: Implement mechanisms to protect all shareholders against takeovers.
- Recommendation V.5: Encourage the Company's shareholding dispersion.
- Recommendation V.5: Ensure a transparent dividend policy.





PRINCIPLE VI. Maintain a direct and responsible link with the Community

■ Recommendation VI: Provide the Community disclosure of information related to the Company and a direct communication channel with the Issuer.

PRINCIPLE VII. Remunerate fairly and responsibly

Recommendation VII: Establish clear policies for the remuneration of members of the Management Body and front-line managers of the Issuing Company, with special attention to the establishment of conventional or statutory limitations depending on the presence or absence of profits.



Principle VIII. Promote business ethics

Recommendation VIII: Ensure ethical behavior in the Issuing Company.

Principle IX. Deepen the scope of the Code

Recommendation IX: Promote the inclusion of good governance practices in the bylaws.



Final Comments

- □ Public consultation: high participation of Issuing Companies, Chambers, Stock Exchanges and specialized professionals and academics.
- Next step: Companies that meet certain recommendations could be part of a Premium Panel.
- Why comply? Failure to do so jeopardizes the reputation of the Issuing Company.
- □ All code is dynamic. It aims to introduce new concepts, which eventually will be included into the regulation.



Thank you!