

effective organizations and efficient markets.

### Changing Perspective on Corporate Governance

Council of Security Regulators of the Americas (COSRA) Port of Spain, 30 October 2012

Axel Kravatzky, PhD
Chairman
Caribbean Corporate Governance Institute (CCGI)



## effective organizations & efficient markets

how is CG disclosure related to CG reform

- **→**context
- → recommendations
- → the role of CCGI



# about ccgi

- →non-profit professional member organization for directors and senior executives
- →incorporated in July 2012
- → ready to welcome members by January 2013
- → 5 (of 9) directors appointed, CEO designate appointed
- →current lead project
  - → T&T Corporate Governance Code as a partnership between:









## regional context

- low disclosure requirements
- high variation in actual disclosures
- close ownership
- significant CG areas not yet assessed
- only Jamaica has national CG codes
- until now, no professional CG focused membership organization

# the 51 disclosure items of the UNCTAD (ISAR) benchmark cover the following five broad categories:

Intergovernmental Working Group of Experts on International Standards of Accounting and Reporting (ISAR)

- 1. Financial transparency
- 2. Ownership structure and exercise of control rights
- 3. Board and management structure and process
- 4. Auditing
- 5. Corporate responsibility and compliance.





Empty white squares indicate that the disclosure item is not required. Markets organized from most disclosure requirements to least, compared to the ISAR benchmark. The name of individual disclosure items can be found in the list in Annex II.

					-	110	nm		×		/ 11	4111	_	<i>J</i> 1 .	1110	***	10	uu		150	10	Jui	-		110				-		***			J		***		` 11	•													
Disclosure	Financial transparency								Ownership structure										Board and management structure and process													Г	Auditing										CR & compliance									
Market	1 2	$\overline{}$	4	$\overline{}$		$\overline{}$	8	9	10	11	12	13	14	15	16	17	,	18	19	20	21	22	23	24	25	26	27	28	29	30	31	32	33	34	35	36	37	38	39	40	41	42	: 4	3 4	4						50	
Slovenia		Т					$\neg$										ı							Г			Г				Г				Г	1	Г	Г					Г	Т	T	T	T			$\neg$		П
Nigeria			Г						П	$\Box$					Г	T	Ì							Г			Г											Г	Г		Г		Г	Т	1		7				$\neg$	$\Box$
Croatia			Г				П				$\neg$	$\neg$		Г			Ť								Г							П		ľ	Г		Г	Т	Т	Т	Т	Г	1		Г		T					$\sqcap$
Lithuania							T				$\neg$	╛		Г	Г	Т	Ť			Ĺ												Г		ľ	Г	Г	П			Г	T	T	Т	Т	T	$\top$	$\top$		$\neg$			$\Box$
n						Ĥ									ţ_		ţ					Î						Û	Û	î											†			Ţ.	ij		1					
Jamaica																																								Τ					1							
United Arab Emirates		ī						-																_					_	_														_	ī	_			_			$\Box$
Mauritius			,				┪				$\dashv$	$\exists$			$\vdash$	ı	Г	Т			î	Ŷ	ì	Н				^						Н		ľ	Н		Г	Т	T	$^{+}$	Т		1	^	1				$\dashv$	$\neg$
Ukraine		┪					┪			_	$\dashv$	$\exists$			$\vdash$		h						Ť	Н					î		Н		Г	۱	ŕ	Ê	Н	À	Г	$^{+}$	$^{+}$		Г	7	T	^	T			$\neg$		
Estonia			ŕ				$\dashv$	$\neg$				$\dashv$		$\vdash$	$^{+}$		t			1	^			Н				^			Н		п	Г		î	r	^	Н	$^{+}$	$^{+}$	-	1	+	†	$^{+}$	$^{\dagger}$	$\dashv$	$\dashv$	╛		
Vietnam			'n		Н		┪							$\vdash$	$\vdash$	ı	г	٦						$\vdash$				Н				Н		Н	+	Г	Н	+	+	+	$^{+}$	+	$^{+}$	+	†	+	+	$\dashv$	$\dashv$	$\dashv$	$\dashv$	$\vdash$
Oman		+					┪							$\vdash$	$\vdash$	П	h	1														Н		h	r	'n		+	$\vdash$	+	+	+	$^{+}$	+	+	+	+	$\dashv$		$\dashv$	$\dashv$	$\neg$
			Н				$\dashv$	┪			$\dashv$	$\dashv$		$\vdash$	$\vdash$		H	1							Н	-						Н		r	'n	r	Н	+	$\vdash$	+	+	+	+	+	+	+	+	$\dashv$	$\dashv$	$\dashv$	$\dashv$	$\vdash$
Kenya		-	Н				$\dashv$		$\dashv$			$\dashv$		$\vdash$	$\vdash$	-	t	+	-					$\vdash$							H			Н		Н	+	Н	Н	+	+	+	+	+	+	+	+	$\dashv$	$\dashv$	$\dashv$	$\dashv$	$\vdash$
Sri Lanka	-	+			$\vdash$	-	⊣	-	-			$\dashv$		$\vdash$	⊢	٠	t	+				H			H									┞	+	╀	+		┡	+	+	+	+	+	╫	+	+	$\dashv$	$\dashv$	$\dashv$	$\dashv$	$\vdash$
Serbia	-	+	,				$\dashv$	$\dashv$				$\dashv$		H	⊬	-	H	+	+	$\dashv$	_	H	,		┡			H			H			H	╀	╀	+	⊬	⊬	+	+	+	+	+	+	+	+	$\dashv$	$\dashv$	$\dashv$	$\dashv$	$\vdash$
Bahrain		+						4				$\dashv$		H	╀		H	+	+	$\dashv$								L			L			H	╀	╀	╀	╀	╀	L	$\vdash$	+	+	+	+	+	+	$\dashv$	$\dashv$	$\dashv$	$\dashv$	$\square$
Qatar		_	,	Н	$\Box$	_	4				$\dashv$	$\dashv$		_	L	١.	H	+	+	$\dashv$											L			L	╀	╀	╀	╀	╀		-	$\perp$	+	+	+	+	+	$\dashv$	$\dashv$	$\dashv$	$\dashv$	$\sqcup$
Kazakhstan		_	$\vdash$	Ш		_	4					4		L		Į.	L	$\perp$	4	4														_	╀	╀	╀	$\vdash$	_	L	$\perp$	$\perp$	+	+	4	4	$\perp$	$\dashv$	$\dashv$	$\dashv$	$\dashv$	$\sqcup$
Lebanon		4		Ш	Щ	_	_	4				4			_		L	$\perp$	4	4														_	$\perp$	╀	$\perp$	$\perp$	$\perp$			$\perp$	1	$\perp$	4	4	$\perp$	_	$\Box$	$\dashv$	$\dashv$	Ш
Kuwait							$\Box$					_			L			$\perp$	_																	L				$\perp$	$\perp$	$\perp$	$\perp$	$\perp$	1	_	_			_	$\Box$	╝
Trinidad and Tobago																																				Ĺ									Ī							

Source: UNCTAD, 2010

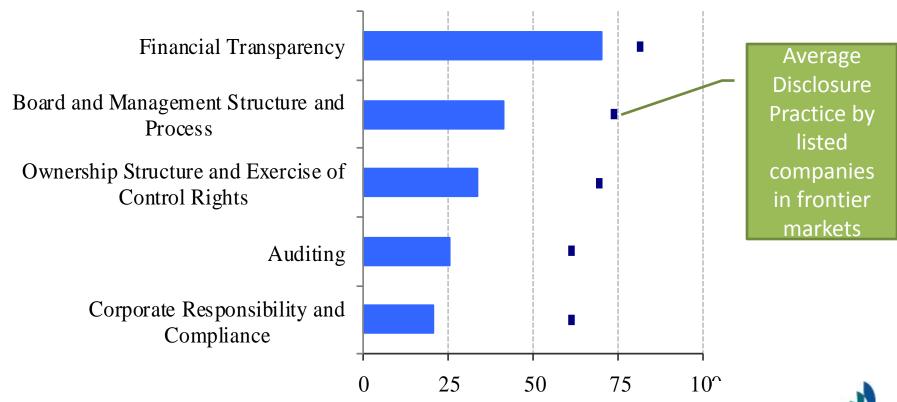
2010 Review of the Implementation Status of Corporate Governance Disclosures:

An Inventory of Disclosure Requirements in 21 Frontier Markets

Jamaica data: Syntegra, PSOJ, & ICAJ (2012 forthcoming).

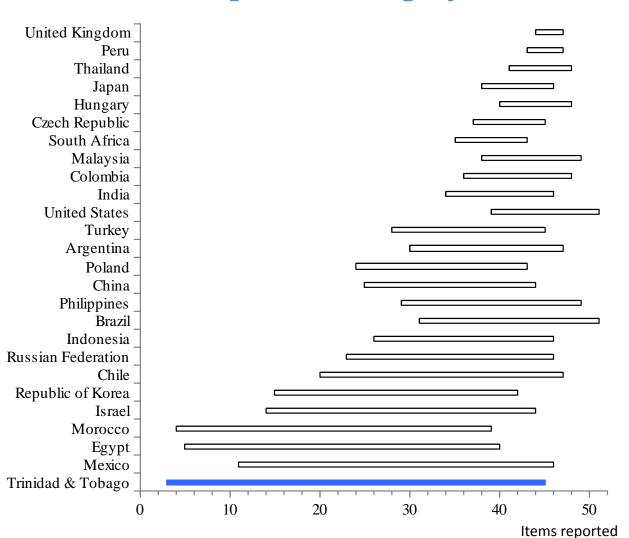
Source: Syntegra (2011) 6 http://tiny.cc/4vngfw

# T&T enterprises corporate governance disclosure practices below emerging markets average



Disclosure finding shows that T&T listed companies disclose 50% of the average for other countries emerging and frontier market

# reporting by enterprise: company corporate governance disclosure practices highly variable



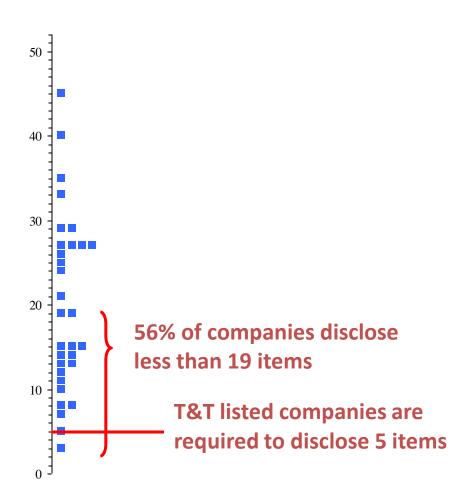
Source: Syntegra (2011) http://tiny.cc/4vngfw

CARIBBEAN CORPORATE

**INSTITUTE** 

# reporting by enterprise: low rate of disclosure, but more than required

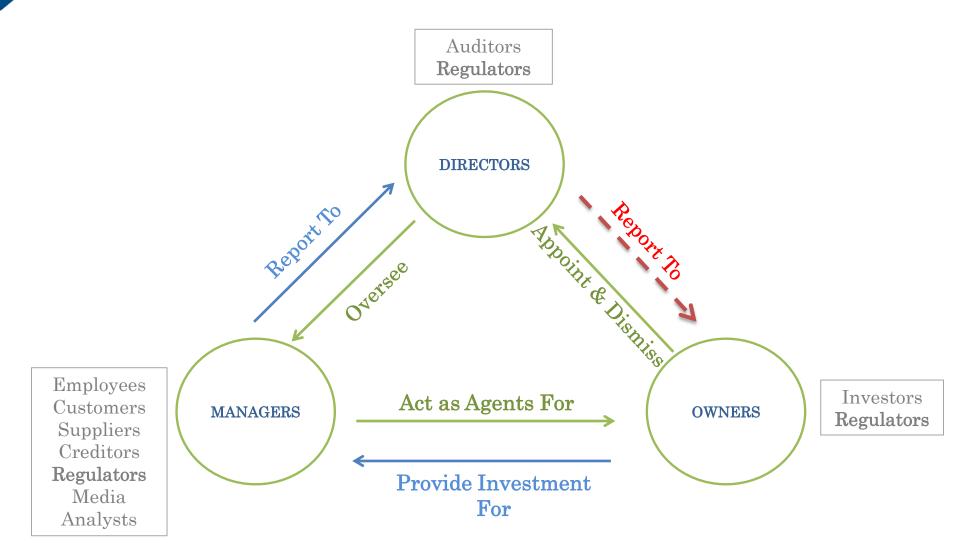




Source: Syntegra (2011) http://tiny.cc/4vngfw



### corporate governance ecosystem



### sample content elements of a code (UK, 2010)



#### • A: LEADERSHIP

- \_\_ A.1 The Role of the Board
- \_ A.2 Division of Responsibilities
- \_ A.3 The Chairman
- \_\_ A.4 Non-executive Directors

#### • B: EFFECTIVENESS

- \_ B.1 The Composition of the Board
- \_ B.2 Appointments to the Board
- \_ B.3 Commitment
- \_ B.4 Development
- **B.5** Information and Support
- B.6 Evaluation
- \_\_ B.7 Re-election Annex:

#### C: ACCOUNTABILITY

- C.1 Financial And Business Reporting
- \_\_ C.2 Risk Management and Internal Control
- \_ C.3 Audit Committee and Auditors

#### D: REMUNERATION

- \_ D.1 The Level and Components of Remuneration
- \_ D.2 Procedure

## • E: RELATIONS WITH SHAREHOLDERS

- \_ E.1 Dialogue with Shareholders
- \_ E.2 Constructive Use of the AGM

THE DESIGN OF PERFORMANCE-RELATED REMUNERATION FOR EXECUTIVE DIRECTORS
DISCLOSURE OF CORPORATE GOVERNANCE ARRANGEMENTS



#### **Benefits of National Corporate Governance Code**

#### **Purpose**

- 1. Need for greater:
  - entrepreneurial risk taking
  - Investment,

and lower rates of scandal/failure.

- Common national standard for how organizations are governed, i.e., by what systems and processes they are being directed and controlled.
- Standard that is appropriate for T&T, which can guide and be enforced.

#### ✓ Benefits for Companies:

Higher performing organizations as a result of:

- 1. Lower cost of capital
- 2. Lower risk of failure and scandals
- 3. Stronger leadership and better operations

#### ✓ Benefits for Society:

- 1. Stronger business sector & state owned enterprises
- 2. Greater benefits from better management of national wealth
- 3. Greater investor confidence
- 4. Stronger civil society
- 5. Lower risk of corporate failures



#### FREQUENTLY ASKED QUESTIONS

#### What will it practically look like?

- > A Code Book with principles and practical guidelines
- Supplement by industry /organisation type, e.g., State, Non-listed, NGOs, Family Owned Business.
- > Guidance on common best practice
- > Tools to benchmark /assess organisation governance systems.

#### Don't we already have the necessary laws?

- No, there is no national standard. Existing laws and regulations are disjointed, not comprehensive.
- > T&T has lowest corporate governance disclosure requirements of 54 emerging and frontier markets studied (Syntegra & UNCTAD, 2011).

#### How will it be enforced?

- ➤ All owners of organizations can hold their boards and management accountable by law and the code that provides common reference.
- ➤ Listed (and maybe regulated) companies expected to be subject to a "mandatory comply or explain" procedure.



#### FREQUENTLY ASKED QUESTIONS

#### What is the relation with regulators?

- 1. The TTSE, SEC and CBTT may make 'reporting on compliance' and 'explaining any deviation' mandatory.
- 2. Owners, investors and media will become more powerful and increase accountability, in their own interest, thereby making regulation more efficient and effective.
- 3. Expectation that reporting on compliance with code for listed & regulated companies will be mandatory.

#### Will this add further costs?

- 1. For some companies it will. For most it will <u>NOT</u> be more costly (in fact they will be more efficient)
- 2. For some it will be lower because of clearer standards and guidance that is appropriate for T&T.
- 3. For society the costs will undoubtedly be lower.

#### How will it be enforced?

- 1. Owners can hold their boards and management accountable by law supported by a code that provides common reference.
- 2. Listed (and maybe regulated) companies will be subject to "mandatory comply or explain" procedure. This is the practice in many other countries.

#### role of CCGI



outcomes:

effective organizations + efficient markets

Complementing legislation, regulation, enforcement & investor attention

requires:

trust

appropriate systems

comes from:

competence + values

custom solutions

#### education

we offer:

- introductory learning
- specialization
- consolidation of industry news
- certification programs
- conferences
- recognition

#### standards + guidance

- regulatory influence
- professional associations
- international affiliation
- media
- academic and research support

to benefit:

ngo's

closely held companies

listed companies

state enterprises

investors



effective organizations & efficient markets.

# courtesy or your attention contresh of hone attention Lyank hone for the

14 Alcazar Street
Port of Spain
www.caribbeangovernance.org
axel.kravatzky@caribbeangovernance.org

Additional slides



## 1. Financial Transparency

- 1. Financial and operating results
- 2. Critical accounting estimates
- 3. Impact of alternative accounting decisions
- 4. Nature, type and elements of related-party transactions
- 5. Company objectives
- 6. Board's responsibilities regarding financial communications
- 7. Decision making process for approving related-party transactions
- 8. Rules and procedures governing extraordinary transactions

Red box indicates Disclosure Required in T&T





# 2. Ownership Structure and Exercise of Control Rights

- 9. Ownership structure
- 10. Availability and accessibility of meeting agenda
- 11. Changes in shareholdings
- 12. Control structure
- 13. Control rights
- 14. Process for holding annual general meetings
- 15. Control and corresponding equity stake
- 16. Rules and procedures governing the acquisition of corporate control in capital markets
- 17. Anti-Takeover measures



# 3. Board and Management Structure and Process



- 18. Composition of the board of directors
- 19. Material interests of senior executives and board members
- 20. Checks and balances mechanisms
- 21. Risk management objectives, system and activities
- 22. Governance structures, such as committees and other mechanisms to prevent conflicts of interest
- 23. Qualifications and biographical information on board members
- 24. Composition and function of governance structures
- 25. Duration of directors' contracts
- 26. Types and number of outside board and management positions
- 27. Role and functions of the board of directors
- 28. Existence of succession plan for senior executives and board members
- 29. Independence of the board of directors
- 30. Existence of procedures for addressing conflicts of interest among board members
- 31. Determination and composition of directors' remuneration
- 32. Availability of advisorship facility for board members or board committees
- 33. Performance evaluation process for board members
- 34. Professional development and training activities for board members
- 35. Compensation policy for senior executives departing the firm as a result of a merger or acquisition



## 4. Auditing

- 37. Internal control systems
- 38. Process for appointment of external auditors
- 39. Process for interaction with internal auditors
- 40. Scope of work and responsibilities for internal auditors
- 41. Process for interaction with external auditors
- 42. Duration of current external auditors
- 43. Board confidence in the independence and integrity of external auditors
- 44. Rotation of external auditors
- 45. External auditors' involvement in non-audit work and fees paid to auditors





# 5. Corporate Responsibility and Compliance

- 46. Policy and performance in connection with environmental and social responsibility
- 47. Impact of environmental and social responsibility policies on sustainable development
- 48. Mechanisms protecting the rights of other stakeholders
- 49. A Code of Ethics for company employees
- 50. A Code of Ethics for the board and waivers to the ethics code
- 51. Policy on "whistle blower" protection
- 52. Existence of employee elected director(s) on the board

